

Thank you for consigning your sails with Sail Exchange

Sail Exchange offers you the opportunity to consign and sell your unused sails, creating a useful contribution to the cost of new sails or running your boat. Our online store matches interested buyers and sellers, giving your unwanted sails a new life and helping put a stop to unnecessary landfill. Please print this document and return via email to:

bettina@sailexchange.com.au

Name	
Phone	
Email	
Date	
No. of items consigned	
Description of items	

How it works

- 1 Sail Exchange stores the goods and processes all the details and logistics, including photographs.
- 2 Sails must be delivered to our storage facility at: W21/122-126 Old Pittwater Road, Brookvale, NSW 2100
- 3 Once the sail is sold you will receive the success fee (less GST) via EFT.
- 4 Sail Exchange requires a minimum seven (7) days' notice prior to reclaiming consigned items.
- 5 All items have a consignment period of three (3) years. If the item remains unsold and unclaimed after that period, it becomes the property of Sail Exchange and is treated as abandoned.

Terms and conditions:

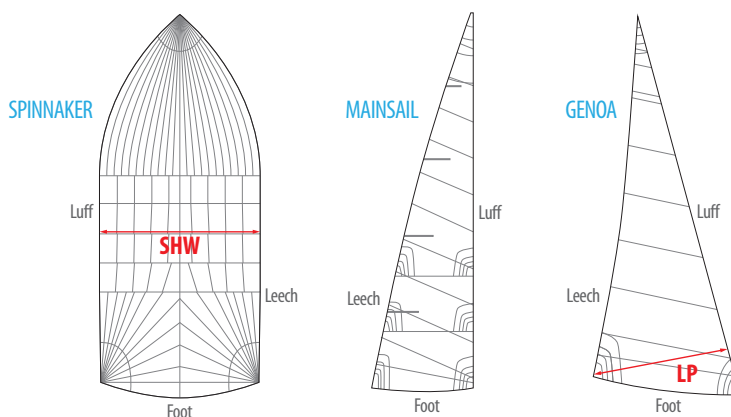
- Sail Exchange has sole discretion to accept or reject items offered for consignment sale.
- An item's value is established at the sole discretion of Sail Exchange.
- Sails have a three (3) year consignment period with price reductions in the amount of 25% after the first 12 months and a further 25% after the second 12 months.
- Sail Exchange is not liable for any loss or theft of items placed on consignment.

☐ I agree to these terms

Signature

Used Sail Pricing guide per sqm x the rating of the sail

Code	Sail Material	Price
SNY	Spinnaker Nylon	\$20
SLM	Spinnaker Laminate	\$30
DAC	Dacron	\$40
SME	Spinnaker Membrane – Code Zero	\$50
LAM	Headsail – Mainsail Laminate – TR	\$60
MEM	Membrane	\$80
3DI	North 3DI	\$100



Examples of final price calculations

	Spinnaker Nylon (SNY)	Genoa (DAC)	Mainsail (LAM)
Multiplied together	Sail area: 75 sqm	Sail area: 45 sqm	Sail area: 62 sqm
	Price of cloth (new): \$20	Price of cloth (new): \$40	Price of cloth (new): \$60
	Rated by Sail Exchange: 8/10	Rated by Sail Exchange: 7/10	Rated by Sail Exchange: 9/10
	+ 10% GST	+ 10% GST	+ 10% GST
Total	$75 \times 20 \times 0.8 + 10\% = \1320	$45 \times 40 \times 0.7 + 10\% = \1386	$62 \times 60 \times 0.9 + 10\% = \3682

All accounting enquiries should be directed by email to: bettina@sailexchange.com.au